BARRY FULMER

Driving sales and profitability through exceptional and innovative transformational leadership.

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ACCOMPLISHMENTS

AWARDS

- Seven-Time Emmy Award Winner
- Three-Time Edward R. Murrow Award Winner
- Three-Time AP Award Winner (includes News Excellence)
- Silver Circle (Emmy) for 25 Years of Outstanding Achievement and Education
- Distinguished Knight Award for Lifetime Achievement, Central Pennsylvania College

PROFESSIONAL ACHIEVEMENTS

- Led a team of journalists from last place to first as a market leader
- Launched six additional newscasts that are #1 in the market
- First in market to use augmented reality for weather and news
- Market leader in web and social media
 - o WDRB.com as the most viewed media website in KY
- First to launch "Just In" ticker for snow closings
- First in market to bring text alerts to viewers (highest subscriber base in the nation)
- Hired print journalists and sports columnist to grow digital properties
- Fostered the growth and influence of journalists to improve performance and grow ratings
- Negotiated Nielsen and Comscore contracts for Block Broadcast Group resulting in savings over \$3.3M
- Created successful drone program and guidelines adopted by Block Broadcast Group
- Created and led WDBR's first gubernatorial candidate debate in 2019

PROFESSIONAL TRAVEL

- Three visits to Ukraine to teach and mentor journalists with UMPP partnership
- Visit to country of Georgia to teach and mentor journalists, U.S. State Dept./UMPP
- Italy, Austria, Dubai trips with clients to build relationships for TV station

CONTINUOUS IMPROVEMENT

- Poynter Institute, Leadership Training
- Loyola University, Leadership and Development